

**NEVADA COUNTY AGRICULTURAL COMMISSIONER'S OFFICE
CERTIFIED PRODUCER'S CERTIFICATE INFORMATION**

The purpose of the Direct Marketing Program is to assist growers in the sale of fruit, nuts, vegetables, honey, eggs, nursery stock and cut flowers directly to the consumer. To obtain a certified producers certificate (CPC), the responsible party will need to make an appointment with Luci Wilson, and present the completed certificate with any additional paperwork required.

- Sale of products can only be from a county approved location and/or at a Certified Farmers' Market.
- **Resale of purchased products is prohibited under this program.** A producer selling product(s) not of their own production constitutes a "serious" violation punishable by a fine of \$401 to \$1,000, plus suspension and/or revocation of a CPC, for the 1st violation.
- The Certified Producers' Certificate (CPC) must be displayed in full view of the consumer at the Certified Producer booth in the Certified Farmers' Market.
- Producers are required to post a conspicuous sign or banner that contains the farm or ranch name, the county of production, and a statement that they only sell what they grow or similar representation. This is in addition to posting the certified producer's certificate.
- Relatives and regularly paid employees may sell for the producer at a Certified Farmers' Market; proof may be requested by the CFM manager or any county or state inspector.
- When any agricultural products are sold by weight, the scale used SHALL be tested and sealed for use by a County Sealer.
- Pre-packaged, closed containers must be labeled with IRQ requirement (*identity* of the product, the net *quantity* within the container and the name, address and zip code of the responsible party on the outside of each container). There are no exemptions to this requirement.
- Inspection of the producer's growing grounds is authorized by the certificate holder upon issuance of the Certified Producer's Certificate. Growing grounds, storage facilities and equipment may be inspected by the Agricultural Commissioner during business hours. FAC 47005, 47005.1 & 47020.
- Formal, written complaints received by the Agricultural Commissioner will be investigated.
- Certified Farmers' Markets have laws, regulations, rules and policies which must be followed by all participants. Violations of the Direct Marketing Regulations can lead to fines, suspension of the certificate and/or associated privileges after an administrative hearing. Any attempt to modify or falsify a CPC may result in revocation and/or civil penalties (fines.) FAC 47022
- A set of the regulations pertaining to the Direct Marketing Program is available from the Agricultural Commissioner's Office at a minimal charge. They can also be downloaded online at no charge.
- Marijuana is not a certifiable ag product.

Other requirements as a producer

- Selling nursery stock? You need a nursery license.
- Eggs? Egg handlers license from CDFA.
- Organic? Organic registration, and if earning >\$5000 annually, also certification documents. If you are not registered organic with the state organic program, it is illegal to use the word organic in any way to describe your practice.
- Prior to the purchase and use of pesticide(s) for the production of an agricultural commodity, the operator of the property SHALL obtain an operator identification number from the county commissioner. 3CCR Section 6622.

In an effort to grasp the changes brought about by AB 1871, I have prepared this table identifying where in the CFM products can be sold.

Any “Yes” in the Certified Farmers Mkt Area column is contingent upon the fact that the vendor produced the item(s). A yes in the Ancillary CFM Area column, does not mean the vendor is producing all, or the majority of the products listed.

COMMODITY	CERTIFIED FARMERS MKT AREA Must always be of own production	ANCILLARY CFM AREA
Fresh fruit	Yes	No
Dried Fruit	Yes	Yes
Fresh Vegetables	Yes	No
Honey	Yes	Yes
Wine	Yes	Yes
Olive Oil	Yes	Yes
Essential Oils	No	Yes
Dried Flowers	Yes	Yes
Fresh Cut Flowers	Yes	No
Foraged Foods	No	No
Dried Herbs	Yes	Yes
Dried Beans	Yes	Yes
Nursery Products	Yes	Yes
Jams & Jellies	Yes (if all ingredients grown)	Yes
Nuts	Yes	No
Candied Nuts	No (only light seasoning, sugar allowed)(as long as not “candies”)	Yes, if processed in some way, roasted, blanched, Almond/walnut brittle
Wood chips, logs	Yes	Yes
Spiced Nuts	Yes (but not processed in any other way)	Yes
Sauces, salsas	Yes (if all ingredients grown)	Yes
Eggs	Yes (egg handlers license)	Yes (egg handlers license)
Meats	Yes	Yes
Potpourri	Yes (if all ingredients grown & if sold loose (no sachets, etc.))	Yes
Wool, angora, mohair	No (considered fabric/clothing)	Yes
Crafts, all	No	Yes
Wreaths	No	Yes
Mushrooms	Yes (cultivated)	Yes (cultivated) No (foraged)
Fresh herbs	Yes	Yes